



Allpro Technology

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Allpro Insulator Upgrade Details Report

Version 11.1.0 – Release Date: 08/04/2016

Primary Enhancements

Version 11.1.0 (Current Version Release)

1. Dashboard, Costing, Product Category Costing and Profit Analysis Reports in Allpro Insulator can now be filtered by the “Date Completed” for each singular package. This will allow for more extensive package sales tracking and sales tracking over periods of time for the same Estimate.
2. Reports have been added to Allpro Insulator that filter by Package Name and Package ID. The reports can be found in the Dashboard, Costing, Product Category Costing and Profit Analysis groupings.
3. New reports have been added that highlight Inventory Statuses. These reports will require the usage of the Minimum Qty on Hand column in the Product Details Form.
4. New Costing Reports have been added to the Estimates Form that allows users to view costing by Product ID for projected and actual entries.
5. New Customer Details reports have been added that highlight the Top and Bottom 10 Jobs for each Customer.
6. All Estimates and Invoices have been modified to remove the duplicate Contact Name entry, only when the Customer/Job Name are the same as the Contact Name. If the Contact Name is different, the name will be displayed, if the Contact Name is the same as the Customer/Job name, the Contact name will be suppressed from the report.
7. A Costing report has been added to the Estimates form that compares the costing of an Estimate to a PO Amount applied to the Packages of the Estimate. This report allows users to view costing as it compares to the PO/Settled Amount.
8. The Scheduled Jobs Reports have been modified to show the Date/Time rather than only the Time.
9. The Estimate List Reports have been modified to show amounts exceeding \$100,000.
10. In previous versions, Sub Assembly Line Items that contained Line Item Upgrades did not display on the Estimate report. This issue has been corrected in version 11.1.0.
11. A link has been added to the Last Sync record on the login screen of Allpro Insulator. This is intended to help users of Allpro Insulator understand what the Last Sync value represents.
12. Dashboard Report counts were modified to show a distinct count. The distinct count will show a better representation of the data within Allpro Insulator.
13. The “Remove Crew Filter” and “Remove Package ID Filter” checkboxes were not present when accessing Job Sheets from the Scheduled Jobs Form. This has been corrected and the filters can now be removed for crew and package when Job Sheets are printed from Allpro Insulator.

14. The “Update All Unit Quantities” option on the Projected vs Actual Tab of the Estimates Form and in Payroll Splits will now update the Difference column when used for all rows. In version 11.0.0, the Difference column was only updated for the active, highlighted row.
15. The Estimates and Invoices in Allpro Insulator began printing the Package Name in lower case, regardless of the case of the Package Name on the Packages Tab of the Estimates Form. This has been fixed and all Package Names will now appear in upper case, as do the Package IDs and Names.
16. A bug was fixed that allowed records in the A/R Center to not be removed from the list after being paid. This was due to the rounding of 4 decimal places and the record in the database still showed a Total Due of less than 0.01 and was not visible.
17. It is no longer possible to create duplicate Zip Codes via Company Setup or in the Add Customer/Job Forms within Allpro Insulator. The duplicate Zip Code entries could cause issues with selecting future Zip Codes.
18. The ability now exists to include all Closed and Not Awarded Jobs when viewing reports in the Customer List.
19. The Discount/Markup field on the Customers Forms will no longer error when no value is entered into the field. If no value is entered, a value of 0.00 will become present in the field.

Version 11.0.0 (Previous Version Release)

1. The **Scheduled Jobs Form** has been completely re-done. We removed the Master Job Sheets functionality and created a more **functional design** for mass printing Job Sheets that is based on the currently filtered and selected data. Our new Quick Sheets feature will allow schedulers and individuals printing Job Sheets to print Job Sheets for a given period, **quickly and effectively**. In addition to this functionality, Job to Job to Job Map printing has been added to the form as well as date stamp indication when the Job Sheet is in fact produced from the Scheduled Jobs Form, which is also present from the SchedulePro form when needed. The specific calendar resource is now present on the Scheduled Jobs Form and is updated when the data in SchedulePro is changed. *{Portions are Part of the Advanced Features Module}*
2. The ability now exists in Allpro Insulator to **Apply a Profit Margin by Package**. On the Packages Tab of the Estimates Form, the same functionality now exists that is present on the Full Details Tab for performing Profit Margin changes. The changes are also monitored in the Price Manipulation Log as described below.
3. A new Email Drafts feature has been added to Allpro Insulator. This feature will allow **automatic or prompted emails** to be sent out based on specific triggers in the program. An example of this is an email sent out to the customer and sales rep each time their job is scheduled. Customization exists to allow the sales rep to receive one email and the customer to receive a completely different email with specific instructions. On a smaller scale, the same drafts used when sending automatic emails can be used as more advanced templates to send emails with customer subjects and bodies. This will allow users to have a specific subject and body for any type of email they are sending out. A log has also been created to keep track of all emails sent, in addition to the printing and exporting of reports. *{Part of the Advanced Features Module}*

4. A new **Price Manipulation Log** has been added to the Estimates Form of Allpro Insulator. This log will keep track of changes to the pricing by using a Discount/Markup Percent, applying a Target Profit Margin, applying a Package Profit Margin, Applying a P.O. Adjustment and performing a Custom Discount Percent. The PM Log is located in the lower tab group, last tab, and shows all of the information needed to determine what major price adjustments were applied to the Estimate. In addition, the Price Manipulation, Estimate Progress, QB Connectivity, and Print/Export/Email Logs have been connected together in the Activity Log Form, which is accessible from the Data Menu at the top of Allpro Insulator. When selected from the Data Menu, the Price Manipulation Log can be viewed to show price manipulations from all Estimates.
5. A **Quick Notes** feature has been added to Allpro Insulator which allows users to create notes singularly for the Customer, Job and the Estimate. The Quick Notes functions is a separate form and is linked to the records from which it was opened. If it was opened on the Customers Form, it will show relevant information for the current customer. The ability to view the Quick Notes for a specific Customer, Job, and Estimate has been added to every form and right click menu, where applicable. In addition to writing simple notes, pictures and other documents can be added as attachments and a Rich Text Editor was added to allow note formatting.
6. A **Customer Specific message** can also be attached to the bottom of each estimate by selecting “Show on Estimate” for any Quick Notes Entry. A grid is now present at the bottom of the Estimates Form that will display any Quick Note with that specific Note Category. This will allow users to flag Sales Reps and Users to a specific Customer message or issue.
7. **Line Item Upgrades** have been updated in Allpro Insulator V11 and the pricing will now automatically update as pricing changes are made. Line Item Upgrades will now update automatically when Standard & Custom Discount/Markups percentages, Package Purchase Order Changes and when the new Package Profit Margin feature is used. In addition to the above updates, Line Item Upgrades work more efficiently with Sub-Assemblies. When a Sub-Assembly is now replaced by the Item upgrade, it will now remove the Main Items’ Sub-Assemblies as needed and replace with the Upgrade Item. If the Upgrade Item has Sub-Assemblies it will add them as needed. Lastly, but definitely not least, Line Item Upgrades can now be setup in Item Details to be used automatically any time a specific Main Item is selected. The adding of Line Item Upgrades setup will work in the same way as Sub-Assemblies or Tiered Pricing and will allow Users of Allpro Insulator to ensure **upgrades are always being offered!**
8. A HUGE FOCUS for the Version 11 upgrade was to **increase the user’s productivity**. We have made several enhancements throughout Allpro Insulator that simplify common tasks. These range from reducing keystrokes for common tasks to adding shortcut menus to almost all grids. We have also made it much easier to access related data on other forms via quick shortcut menus.

9. In Allpro Insulator V11 we **updated over 30 reports and added over 20 new reports.**
- The Job Sheets have all been updated to include Scheduled Start and End Dates, Resource, Package ID, Equipment ID and C/E User, Job Contact Name and Phone Number.
 - 5 more Job Sheets were created that have the Product Source located on the bottom of the Job Sheet, which allows any Job Sheet to have Load Sheet information directly on it.
 - 4 new Estimates and Invoices have been added with a new enlarged letterhead area, allowing for greater header customization.
 - New Invoices were created with a new footer design, which re-structured the payments and tax areas.
 - Product pricing information was added to the Warehouse Inventory Reports along with the Product Description to assist with identifying the Products without Product ID knowledge.
 - Graphs were added to profit and sales reports to allow users to better visualize the data.
 - 2 new Profits by Customer Reports were added to Allpro Insulator that layout the data based on Top 10 Customer performers in the specific categories.
 - Sales reports filtered by Job Type have been added to the Sales Reports.
 - Item Usage reports have been added that will allow users to view Item Totals for a period grouped in various ways.
10. An option has been added to the **right-click menu** of the Estimates Form – Full Details Grid which will allow individuals to **View Related Records** for the currently selected line item. This will show all associated sub-assemblies, upgrades, and line notes for the specific line item. A new window will open that color codes each specific category, allowing for a clear viewpoint of the item, which can be very helpful on more complex bids. This grid is not editable and is meant for viewing and reference only.
11. A New Window will now appear when **Deleting Sub-Assemblies** on the Estimate Form. The Window is similar to the window described for viewing related items and will allow the individual to view every sub-assembly, upgrade, and line note associated with a specific line item. This will allow the user to **more effectively** understand what they are deleting and not leave extra sub-assemblies on the Full Details Grid
12. An Estimate / Job / Customer Archive function has been added to Allpro Insulator. This feature allows users to **archive old customers, jobs, and estimates** so they will no longer be included in any list or report. Archiving old customers, jobs, and estimates will improve software performance and remove clutter from the Estimate List and Customer List. Every archived customer, job, and estimate can be recovered and the customer can only be archived if all jobs are archived. These new features are added to the Estimate List and Customer List, which allows for exact filtering, in order to specifically choose the valid records. A specific example would be, filtering for the Job Status of “Not Awarded” in order to remove the estimates in the system that were not awarded. *{Part of the Advanced Features Module}*

13. A **Quick Insert Plan ID** Function has been added to Allpro Insulator which will allow users to create a Quick Insert Template, in much of the same way as a Plan Template is currently created. The added functionality of the Quick Insert Template allows users to have specific Quick Insert Templates that automatically get entered into any newly created Estimates. If a specific Quick Insert Plan Template will not apply for an Estimate it can be un-selected in the Estimate Wizard. The Quick Insert Plan ID will work great **to create automatic item insertion** within Allpro Insulator. If certain items are always added to an Estimate, they can now be added each time an Estimate is created and no one can forget them!
14. A **Comments field** was added to the Multi-Day Splits Grid on the Job Costing Form. The newly added field can also be viewed on the Multi-Day Splits Tab of the Payroll Splits Form.
15. A **Product Location field** has been added to the Product Details Form. This will also be viewable from the Product Inventory Form and can be used to track inventory location within a warehouse. The field will also be available as a grouping for future Custom Reports.
16. A **Warehouse Location field** was added to the Product Details Form. This field will also be viewable from the Product Inventory Form and can be used to track inventory in multiple warehouse locations. This field is for reference and does not have any ties to other features in the program, however, will be very useful for multiple location warehouses. The field will also be available as a grouping for future Custom Reports.
17. A **Manufacturer SKU and Supplier SKU fields** have been added to the Product Details Form and the Product Inventory Form. These fields will be to enter the Manufacturer or Supplier SKUs for the products, without having to integrate the SKU into the Product ID. This should allow for a more efficient design and cross between the warehouses and ordering departments.
18. A **Inventory Dollars field** has been added to the Inventory Balances reports for Warehouse Inventory. The column Inv Cost was added to the reports for each Product ID and an Inventory Cost Summary was created which includes Actual Inventory Total, Average Unit Cost, and Inventory Total Cost.
19. A **Minimum Qty On Hand** field was added to the Product Details Form. A minimum inventory value can now be added to the Product Details Form and the value will be represented on the Product Inventory Form. An Inventory Status Column was added and uses a color indication system to let users know where a **specific products' level** is at. The indicator of Good (Color=Green) represents a product where the current inventory is above the Minimum Qty On Hand. The indicator of Act Low (Color=Red) represents a product where the current inventory is below the Minimum Qty On Hand. The indicator of Pro Low (Color=Yellow) represents a product where the current projected (scheduled) inventory will put the inventory level below the Minimum Qty. On Hand. The field will also be available for future Custom Reports.
20. Jobs will now be removed from the Active Jobs list when the Job Status is changed to **Not Awarded**. The jobs will still be available for viewing when All Jobs is selected as a filtering option.
21. The **Export to PDF and Microsoft Excel** features have been added to the Estimate List, Employees Form, Customer List, Product Details, and many more.

22. The **Notes Panel** on the Product Details Page was made smaller. This will allow individuals with smaller screen sizes or resolutions to view more of the Product Details grid.
23. The **tabbing on the Estimate Wizard** was improved to allow individuals creating an Estimate to have a more fluid keyboard control. The specific focus of the changes was on the Create New Customer and Create New Job sections.
24. **Signatures** can now be removed from the Company Setup, Signature Tab. In prior versions, once a signature was loaded into the program, the signature would be present in the preview window until another signature replaces it. Individuals can now delete the record and refresh the preview window.
25. **Spell Check** has been added to the **Item and Product Details Forms** through the right click menu options. The spell check will check each Item and Product Description and can't be stopped until all records are checked. During the spell check common insulation specific words can be added to the dictionary, i.e. R-19, Item IDs and other common terms. Spell Check can now be utilized through a right click menu option and can be enabled or disabled as an automatic option. The Spell Check can also be utilized to check all created Notes on the Item Details Form.
26. **Spell Check** has been changed on the **Estimates Form**. In previous versions of Allpro Insulator the Spell Check has been utilized through a Tab on the bottom of the Estimates Form. Spell Check can now be utilized through a right click menu option and can be enabled or disabled as an automatic option. Incorrectly spelled words will be underlined in Red, similar to Microsoft Word and other software programs. The Spell Check of all Estimate Descriptions can be forced by selecting an option in the right click menu.
27. The **Check All Records** option was removed from the Item Details Form, Update \$ Utility. The removal of the option should eliminate accidental updating of non-displayed, but still checked records. It is important to understand, if Check All Displayed Records is selected and the filter is narrowed further, the records that are not displayed and still checked will still be updated.
28. In the Item Details, Update \$ Utility, two fields have been added in order to simplify saving functions. In previous versions, only a single link existed and it was possible to leave the utility without saving changes. Now **"Done/Save Changes"** and **"Done/CANCEL Changes"** have been added to the utility and work the same as the Product Details Utility Options.
29. A **Default Markup/Discount Percent** can now be tied to each **Sales Rep** in the Sales Reps Form. When an estimate is newly created using the Estimates Form or the Estimate Wizard, the Default Markup/Discount Percent will be automatically applied. If the selected Customer currently has a default percentage, the Customer percent will override the Sales Reps default percent.
30. **Package Rounding Records** have now been removed from the Projected vs. Actual Tab, Job Costing Form, Payroll Splits Form, Job Sheets and the Costing Sheets. Going forward we will continue to look for instances where the Package Rounding Records do not belong and remove them from reports.
31. The **Package Rounding Record** has also been removed from the Item ID dropdown list on the Estimates Form, a filter was created to remove the Line Item. This should limit individuals from adding or editing the record.

32. On the Customers Form, the **“Locked...Click here for details”** links have been updated to remove the Unlock references and now inform the user to **“Edit”** the Customer or Job. Locking a Customer is no longer an option, however, you must use the QB Menu on the Customers Form to Edit the Job or Customer after it has been sent to QuickBooks.
33. **Spinner buttons** have been added through-out the entire program to allow for **easier date selection**. Spinner buttons allow the user to move up or down by a specific increment in a cell and will allow for much easier selection of dates and times within Allpro Insulator.
34. The **PO Adjustment amount** has been modified to correctly show negative and positive adjustments. This was changed to give a clearer representation of changes to the Package Totals. When the Package Total is increased, the PO Adjustment amount will be positive and when it is decreased, it will be represented by a negative value.
35. The **Reset button** has been removed from the Target Profit Margin field on the Estimates Form. The field was removed to create a more uniform price changing format through-out the entire program. If an individual wants to reset pricing to the original amount, a discount percent of 0 can be applied or the Update Prices / Cost Feature can be used.
36. A **Date of Birth field** has been added to the Employees Form. The field will also be available as a field for future Custom Reports.
37. More in-depth duplication verification has been added for the creation of Jobs and Customers in Allpro Insulator. We have now added letter case checking to the Customers Form and the Estimate Wizard. This should **minimize the creation of duplicate Jobs and Customers** within the program. In addition a duplicate verification has been added to the Estimate, when someone presses the Delete button. If duplicate jobs exist for the Customer/Estimate, it will inform the user that deleting the Estimate may cause problems and that a duplicate Estimate may not exist.
38. SchedulePro will now allow you to select a **default printer** that will be used for Calendar printing only. This will allow users to print calendars with color labels present. The default printer can be changed in the Default Calendar Options Menu.
39. SchedulePro will now remember the **print settings** that are entered into Default Calendar Options. In earlier versions these were saved and the functionality was lost in the last two versions.
40. SchedulePro now has the ability to **save calendar layouts** in a similar way to the saving of grid layouts in Allpro Insulator. The new menu options were added to the Tools menu in SchedulePro to allow the user to save, load, or restore the calendar layout. If a layout is currently selected in User Preferences, the User Preference will be chosen over the saved layout.
41. In addition to the changes to the SchedulePro Defaults, **the views have been modified** to include Day, 5 Day Week, 7 Day Week, Week, Month, Timeline, and *Gantt*. Each of these views can be saved as the default layout option and can be viewed on the User Dashboard.

42. A Preference has been added that allows administrators to determine which fields are available for selection when creating an appointment in SchedulePro or on the Quick Schedule Tab of the Estimates Form. The “**Calendar Display Fields**” preference has been added and can be changed by checking the boxes of the desired fields.
43. When appointments are moved between resources in SchedulePro, **the first letter in the appointment**, which indicates the resource, will now change as the appointment is moved. This will keep the appointment subject up to date as it is moved throughout the resources.
44. Functionality has been added that renames packages when the Package ID changes. In previous versions, when the Package ID was changed, users had to go into Full Details and change the Package ID manually for each line item. When the Package ID is changed, now the line items, line notes, and upgrades will also change to the **new Package ID automatically**.
45. A new button has been added to the **Report Masters’** that reads, “Click Here to view details about the currently selected report.” This button will allow users to view details specific to each report in Allpro Insulator and get a better understanding of where the information in each report is coming from.
46. The ability to **associate Jobs to Follow-Up Calls** has now been added to Allpro Insulator. The column Job Name has now been added to the Follow-Up Calls form, this will allow users to select a Customer as was done in previous version and specify a more job name if needed.
47. A function has been added to the **Software Users** form so that the user can update a specific permission for all Allpro Insulator users at once. When entering the User Wizard, press the “**Edit All Users Permissions**” button and you will then be able to see all of the user permissions on the screen for all users at the same time. This should allow for an easy time when mass updating permissions.
48. A new ability to add a **Sales Rep Signature** on the Preferences has been added in Allpro Insulator V11. Each User will have to be appropriately tied to a Sales Rep in order for this feature to work within the program. Located in the User Preferences Form is a new tab called “Sales Rep Signature”. This tab will indicate the current sales rep that is associated with the current user and give the individual the same dialog that is present in the Company Setup for uploading a signature. The image measurements are identical to those for the Global Company Setup Signature and the Company Setup Signature entry will be omitted if a Sales Rep Signature is present.
49. The ability to display a **Map to the Job** has been added in the **SchedulePro Form**, the Estimate List Form and the Scheduled Jobs Form. Located in the Scheduled Jobs Form is an additional feature that allows individuals to print maps from a location to multiple jobs and back to the home location.
50. For **personal email security**, a password mask has been added to the User Preferences Form of the Estimates Form. Now “*****” will be displayed in lieu of the current password.
51. **Security at the Login** for Allpro Insulator has been added in order to limit the amount of attempts at login. If the login attempts are hit, the program will exit.

52. References to the **M+L Price Style have been removed** from Allpro Insulator due to inactivity and to clean up the overall presentation. The fields have been left on the Item Details and Estimates Form in case current information exists in the fields.
53. **Copy and Paste** functionality has been added to the Estimates Form, Item Details, and Product Details Forms. This includes the ability to paste line items from one estimate to another with ease. This feature will be running in Allpro Insulator as a BETA function. **For advanced users only!** We will be testing with customers the usage of this feature and its ability to be in the program in the future.
54. The ability to **quickly update** all of the Items in **Job Costing** to equal Projected or Actual Material automatically. This is the equivalent to hitting the =P and =M button for each singular line item. For individuals that equal all of their Labor Quantity equal to Projected, this will save time for each Job Costing performed.
55. On the Current **Follow-up Calls Tile** on the User Dashboard, the ability to view all past calls has been added as a Right-Click Menu Option. This functionality will allow Users to quickly view past Follow-up Calls directly from the User Dashboard.
56. A new **Revision Date Preference** has been added to User Preferences, which allows Users to determine if they would like the Revision Date of an Estimate to be the Original Estimate Date by default or use the Current Date, when selected.
57. A User Preference has now been added to **hide the subtotal** on a printed Estimate by default. The preference is called "Hide Est/Inv. Subtotal by Default" and is a simple checkbox.
58. In V11, the **Job Status of "Not Awarded"** will now be removed from the Active Jobs filtering in the Customer List and Job List. To view a "Closed" or "Not Awarded" job, simply select All Jobs.
59. In V11, the **Plan Template** Insert Dialog has been modified so that users can **insert duplicate packages** from the same Plan template into an Estimate multiple times.

Common Shortcuts

Close	CtrlQ	
Delete	CtrlD	
Edit	CtrlE	
First	CtrlI	(i)
Help	CtrlH	
New	CtrlN	
Last	CtrlL	
Next	CtrlT	
Prev	CtrlR	
Print	CtrlP	
Refresh	CtrlR	Only used when the form does not contain Prev and Next
Save	CtrlS	

Additional Shortcuts - Estimates Form

ES	Ctrl1	Displays the default estimate report
JS	Ctrl2	Displays the default job sheet report
CS	Ctrl3	Displays the default cost sheet report
Full Details	Ctrl4	Makes the Full Details tab the active tab
Packages	Ctrl5	Makes the Packages tab the active tab
Schedule	Ctrl6	Makes the Schedule tab the active tab
Job Sheet	Ctrl7	Makes the Job Sheet tab the active tab
Payments	Ctrl8	Makes the Payments tab the active tab
Projected	Ctrl9	Makes the Projected tab the active tab
Customer	Ctrl0	Makes the Customer tab the active

Bug Fixes

1. A bug was fixed that allowed the splash screen to stay open, not allowing data to be saved properly or in certain instances stay open when the form was closed.
2. The edit dropdown button was re-formatted for the Instructions Field on the Special Instructions Grid on Job Sheets Tab of the Estimates form. This will better inform individuals that this dropdown is editable.
3. On the Suppliers, Manufacturers, and Equipment Forms, blank records will no longer be created. If blank records in these forms already exist, delete them and no new records will be created.
4. On the Estimate Wizard, the tabs were fixed to not allow users to tab into hidden fields. At the same time, tabbing was improved in the Estimate Wizard to allow for more fluid Estimate entry.
5. Individuals will no longer be able to replace an item on the Estimates Form with a blank Line Item Upgrades record. A message box will not be displayed informing the individual that an Item ID must be selected.
6. Package Rounding is now included in the tax/percentages calculations.
7. The Done/Cancel Changes button for the Update Utility on the Product Details Form has been fixed and will no longer save changes when pressed while performing an update and Maintaining a Profit Margin.
8. The Terms dropdown on the Estimate Wizard was not linked to the QuickBooks Terms in the QuickBooks version of Allpro Insulator. The dropdown is now properly linked with the verified QuickBooks Terms.
9. In V10 when you enter the Discount Markup Method field of the Company Setup – Options Tab you were not able to leave the field until a Method is selected. In V11 a prompt will display letting the individual know that a Method must be selected.
10. The Package ID Dropdown was updated to show only the current Estimate. This only occurred when selected between different Estimates.
11. When creating a Quick Schedule on the Estimates Form – Schedule Tab, if the total characters of the subject reached 100 characters in previous versions, an error would occur. In V11 the subject will now be trimmed and the Schedule entry will be created correctly, minus the trimmed subject characters.
12. When an Invoice is produced, it now will include the percentages from the initial Estimate.
13. When a Job is Closed, the Customer / Job Tab of the Estimates Form would show blank and the Customer / Job would not be located in the Dropdown List on the Estimates Form Status Bar. This issue has been resolved and the Customer / Job Tab will now populate regardless of the Job Status. It should also be noted that “Not Awarded” has been also excluded from the lists, starting with V11.
14. The Import/Update Products function was not functional and has been removed from the Product Details form due to inactivity.
15. In previous versions a negative value could be entered into the Discount/Markup box on the Estimates Form, in V10 you could not and now this has been fixed and negative values can now be entered again.

16. The "1" and "." were removed from the appointment records when the job was scheduled from the Schedule Tab on the Estimates Form.
17. The \$10 and \$100 Package Rounding Items were adding value even when the rounding amount was zero. This has been fixed and when the rounding amount is zero, no Package Rounding value will be added to the Package.
18. It was found that when you update a main item, the upgrade items were not updated with the appropriate changes. This is now fixed for all price changes.
19. A bug was fixed that caused the signature image to load into the letterhead/log position within the Company Setup. Although, the signature image would correctly display on the Estimate, this was fixed to avoid confusion.

We have made SEVERAL other minor improvements and fixes that are not listed here. This is by far the largest upgrade we have ever offered and we are sure that you will find these countless enhancements extremely valuable!

Allpro Web Site Services – Coming This Summer

We have started the development of an Allpro Insulator companion web site. We are in the beginning development stages of this process and further details will be available later this summer.

Our initial intent is to provide the following capabilities on multiple browser platforms including (desktop, tablet, and phone for Windows, IOS, and Android):

1. The ability to view/edit contact information.
2. The ability to view estimate information.
3. The ability to view/edit appointment information and full job schedules.
4. A complete mobile Crew Edition web site which will allow users to enter Actual Product Usage on the job site.
5. The ability to process credit card transactions from within Allpro Insulator.
6. The ability to allow your customers to pay via credit card using Allpro Web Site Services in combination with Allpro DSign.
7. Allpro DSign will also be moved away from a stand-alone service and become part of our Allpro Web Site Services package.

Allpro Web Site Services will be sold as an annual subscription similar to Allpro Cloud Services. At this time, we intend to sell a single subscription per company, regardless of how many users will access the web site. Pricing information will be available as we get closer to release.

Continued Advancement!

As you can see, we have continued our promise to always look forward and ensure that Allpro Insulator remains the most advanced and feature rich software available for insulation contractors. We were able to put a great deal of time and money into Allpro Insulator Version 11. Our staff spent over four full months working on the current upgrade. We know you will be very happy with all the new improvements we have made to the software.

Thank You For Your Input

Most of the new features listed above were ideas we received from our users. We appreciate your input and we will continue to work hard to help streamline your business processes. All of these new features should help make your business more profitable and productive.

Order the Allpro Insulator Version 11 Upgrade

We have included a custom upgrade quote for each of our customers with this Upgrade Details Report. If you have not received a quote, you should receive one within the next few days.

1. Order by Credit Card:

To pay by credit card, fill out both pages of the attached quote and fax it back to (720) 293-7615.

2. Order by Check:

To pay by check, fill out both pages of the attached quote (excluding the credit card portion) and then fax it back to (720) 293-7615. We will create your order in advance. Then make your check payable to “Allpro Technology” and mail your check to: Allpro Technology, 2425 S Blodgett Rd, Lake City, MI 49651. We will schedule your upgrade installation as soon as we receive your payment.

Early Renewal Discount

At Allpro Technology we strive to keep our pricing consistent year after year. We have only had three broad price changes since Allpro Insulator was released in 2005. That said, as we continue to spend a great deal of time working on the upgrade each year (a full four months this year), we do need to ensure that our upgrade prices are in line with our development costs. Effective 4/22/2016, we will be offering an Early Renewal Discount followed by a price increase. If we receive your order and payment by 06/22/2016 (60 days from release), your upgrade price will be the same as last year (\$300 for the first license and \$100 for each additional license). After 06/22/2016, the upgrade rates will be raised to \$400 for the first license and \$135 for each additional license. The Early Renewal Discount will be offered every year to provide consistent pricing.

Advanced Features Module Upgrades

Companies that currently have the Advanced Features Module as part of their software package, effective 4/22/2016, will incur an additional \$200 upgrade cost, per company.

Allpro Insulator Version 11 Release Date

Allpro Insulator will be available for download on **Friday, April 29th, 2016**. Once we receive and process your order, you will receive an email with download instructions. Note that if you are paying by check, you will receive the download link after we receive your payment.

Fully Automated Upgrade Process

Please note that this year’s upgrade is completely automated. Users can simply run the simple Windows Installer, your current software, and database will automatically be upgraded to Version 11. The entire upgrade process takes less than five minutes per computer. **Note that if you are using Allpro Cloud Services – Sync Service**, we will need to coordinate and schedule your installation. You will be able to install the upgrades on your computers, but we will need to update your cloud database at the same time. This will need to be a scheduled install.