



# Allpro Technology

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## Allpro Insulator 2022 – Subscription Model

As of May 1<sup>st</sup>, 2022, Allpro Insulator is moving to a hybrid subscription model. All software licenses will still have an up-front purchase price, but all software upgrades and cloud services will be bundled into a single annual fee. We will still not be requiring a large monthly fee like some of our competitors, but we are going to require all our customers subscribe to our annual subscription plan. This will ensure all our customers have access to the latest software enhancements, bug fixes, and services. This will also allow us to streamline our support services, since all our customers will be using the same version of our software and have access to our latest services.

While migrating our customers to Allpro Insulator 2022 (Version 15), we will also be migrating all services to our new Cloud Server. This server will improve performance for our sync service, DSign, and our Web Portal. For users with high-quality, high-speed internet, we will be reducing the sync interval from 15 minutes to 10 minutes, so users have faster access to other users' data.

**All customers MUST be upgraded to Allpro Insulator 2022 (Version 15) by September 30<sup>th</sup>, 2022, or all services will be unavailable.** These services include: Sync Service, Backup 365 Service, DSign Service, Web Portal Service, and Custom Reporting Services. Note that we will also be offering limited support to users not on Allpro Insulator 2022 after September 30<sup>th</sup>, 2022.

### Subscription Pricing

The following services will be bundled into our new AI Cloud Complete Bundle:

- 1 Software License Upgrade
- Backup 365
- 2 Cloud Sync Licenses
- Unlimited DSign Users
- 1 Standard Web Portal User Per Software License
- 1 Crew Edition Web Portal User

The total cost for the AI Cloud Complete Bundle is \$1,100 per year.

Additional Licenses/Users:

- Additional Software License Upgrades: \$100 each per year
- Additional Sync Licenses: \$150 each per year
- Additional Web Portal Users: \$150 each per year
- Additional Crew Edition Web Portal Users: \$150 each per year

Note that we will be providing detailed quotes for all our customers so you will see exact pricing for your company within the next couple of weeks. Also note that we will be prorating the pricing to reflect any payments you have made towards existing service subscriptions.

If you have any questions regarding our new subscription model, please contact Wes Brown at 231-839-7928, select option 2, then extension 5.